

## Corey Burr, Broker

With career sales in excess of \$397 million and over 28 years of full-time experience, Corey has had success in all kinds of markets. As a lifelong resident of the area, he knows the character of nearly every block in NW Washington, Chevy Chase, Bethesda, Potomac and Kensington. Because he makes the effort to preview hundreds of houses each year, he can provide excellent pricing advice to sellers and buyers. Couple that with his keen acumen for deal making and negotiations as well as his cutting-edge marketing techniques, and you have a fully-informed, tireless advocate for your best interests.



- 301-967-3344
- email: [CBurr.TTRSIR.com](mailto:CBurr.TTRSIR.com)
- additional website: <http://coreyburr.ttrsir.com/>
- "Top of the List" -- Washington Business Journal
- Licensed in Maryland and Washington, DC. Specializing in NW Washington and close-in Montgomery County, Maryland.

### Business

As a lifelong resident of Washington, DC, I know the city and surrounding suburbs like the back of my hand. I bring to bear all my life experiences when I represent a client.

#### TTR Sotheby's International Realty 2013 - Present

Senior Vice President, primary engagement in the luxury sales market and continued oversight of associates within a team. Broker licensed in Washington, DC and Maryland and experienced in representing sellers and buyers with all types of properties and all price ranges.

#### Burr Residential Properties, Inc. 1987 - 2013

President, engaging in sales/rentals/property management and oversight of 10 agents. Broker licensed in Washington, DC and Maryland and experienced in representing sellers and buyers with all types of properties and all price ranges.

#### Outline, Chicago, IL 1985 - 1987

Visual communications company specializing in the fabrication of exhibits for trade shows and corporate communications. Clients included McDonald's, Dow Chemical, Ace Hardware and Waste Management. Leading producer in Midwest and promoted to sales manager at age 24, overseeing office strategy and sales.

Recipient of Association of Realtors' Top Producer's Club and Platinum Award, the two highest-selling sales awards.

Named "Top of the List – Real Estate Executives" by the Washington Business Journal, 2/99

## Education

**Graduated Duke University, cum laude, 1985.** Political Science major.

**Graduated Landon School, 1981.**

**Junior semester abroad in Aix-en-Provence, France 1983.**

## Family Life

My Mom is from Toledo, Ohio, and my Dad is from New York. I am the youngest of three children. My brother, Shep, lives with his wife and two daughters in Chevy Chase, and my sister, Julia, lives in Easton, Maryland.

I married Beanie Sidey Burr, the daughter of Anne and Hugh Sidey, in 1989, and we have four wonderful children.

I enjoy playing golf and tennis and working in my yard.



## Community Service

**The Kiwanis Club of Washington**

[www.kiwanisdc.org](http://www.kiwanisdc.org)

I have been a member since 1994, and was president in 2000. I currently serve on the Kiwanis Foundation Board, which oversees an endowment of \$6 million. Among many events, this 150-member club carries out the following:

The Joe Reilly Youth Leadership Awards, where deserving representatives from each of the DC public high schools receives a laptop computer, and the top three winners receive scholarships of up to \$10,000 for college.

The Pediatric Orthopedic Clinic at Sibley Hospital, where the club's foundation funds over \$250,000 for orthopedic surgeries, physical therapy and braces for over 250 patients who do not have the means to pay for such medical services.

Support of the Sharpe Health School, the DC public school devoted to handicapped children. Our 70-year relationship with this school provides a yearly Christmas party where Santa hands out hundreds of presents chosen specifically for each child as well as a spring picnic and fall carnival.

Pet-a-Pet, where every spring, we set up a petting zoo and carnival for our region's visually-impaired children at Stone Ridge School in Bethesda.

**Landon School Board of Trustees**

[www.landon.net](http://www.landon.net)

I served on my alma mater's Board of Trustees from 1999-2005. I have also represented the school on a pro-bono basis in a number of real estate purchases and sales as it tries to provide housing opportunities for its faculty.

**St. Francis Episcopal Church**

[www.stfrancispotomac.org](http://www.stfrancispotomac.org)

I served on the vestry from 2004-2010.

**The Barbara Bush Foundation for Family Literacy** [www.barbarabushfoundation.com](http://www.barbarabushfoundation.com)

My wife and I serve on the committee for the Maryland Celebration of Reading, which, along with its sister organizations around the country, has awarded nearly \$20 million in grants to almost 600 family literacy programs in 47 states and the District of Columbia.

**Dulin Goodwill Industries Fund Board**

[www.dcgoodwill.org](http://www.dcgoodwill.org)

I serve as a trustee for this fund, which benefits Goodwill of Greater Washington and Goodwill Industries International.

**Chevy Chase Fire Department**

[montgomerycountymd.gov](http://montgomerycountymd.gov)

I served as an area representative on the fire department board from 1995-2002.

**Imagination Stage**

[www.imaginationstage.org](http://www.imaginationstage.org)

My wife and I are serving on the 2006 Gala Committee, the aim of which is to raise money for the worthwhile programs conducted at this wonderful theatre in downtown Bethesda.

**Association of Realtors**

[www.gcaar.com](http://www.gcaar.com)

I served as a director for the Washington, DC Association of Realtors in 2004.

**Duke University Iron Dukes**

[www.irondukes.net](http://www.irondukes.net)

I donate annually to the scholarship fund that supports student-athletes at Duke.

**Coach**

I have coached our children's youth teams in baseball and basketball.

## Recommendations

My husband and I had such a wonderful experience working with Corey Burr that we feel sorry for anyone buying a home in this area who doesn't use him. We were relocating from Los Angeles and didn't know anything about the DC or Montgomery County neighborhoods, but Corey's extensive knowledge and insight down to the specific street we were looking on made things so much easier. He understood exactly what we wanted after just one meeting and he consistently went above and beyond every step of the way to match our needs. He was beyond patient and never rushed us into making a decision, instead helping us weigh our options carefully. He was always available (and my husband and I are definitely needy), but he made us feel as if we were his only clients. Corey helped us find our dream home and we are so thankful to him for all his knowledge and support along the way. We cannot imagine going through this process without him. -Alyssa and Dan Schwartz

"My brother and I were referred to Corey to help us with the sale of our mother's home after her passing. Corey was extremely helpful right from the start. It was a difficult time for us and it was overwhelming to think about getting the house ready to sell. Corey made the process so much easier for us first by referring us to people who could help clean out the house, and second by coordinating all of the repairs to the house. There was a lot to be done and a significant amount of coordination to get it all completed. Corey worked tirelessly to keep everything moving on schedule and provided frequent updates on progress. All of the tradesmen who worked on the house were referred by Corey, and did excellent work. Without fail, Corey was always professional, knowledgeable, pleasant, and responsive. He clearly has extensive experience and very strong knowledge of the market. Once the house went on the market, it sold quickly. It was a pleasure dealing with Corey throughout the entire process and I can recommend him without hesitation." -Janice Smith

"I had the pleasure of working with Corey on the sale of my home in Chevy Chase. In addition to Corey's extensive knowledge of the market, another attribute that stood out to me was his attentiveness. Corey was engaged during the whole process. He provided prompt, well-informed answers to my questions, kept me informed of relevant market changes and shared any feedback received from the showings. When it came time to work through the offer, Corey provided me with different scenarios based on my needs and ultimately made the sale happen. Corey provides excellent service and is truly a professional." -Lauren Queen

"As a first time home-buyer I barely knew the basics. I walked into Corey's office with a volume of questions, and he took the time to answer every single one of them, thoroughly and patiently. He listened carefully to the things I was looking for in a home and guided me towards properties that matched my financial and practical needs. I felt I was in good hands every step of the way, never rushed or pressured, but always informed and supported. The place was perfect for me, and when I moved away I knew I wanted to hold onto it as a rental property. Corey was the first person I called to manage the property. I can rest easy knowing that it's being watched over, professionally and attentively." – Anne Garofalo

"I have known Corey Burr for many years and have used him in the purchase of two homes and the sale of another. Throughout these dealings, Corey has always treated me with the utmost respect and dignity. As a result, I trust Corey completely and have recommended him to numerous friends. His extensive market knowledge and keen ability to understand our needs has enabled me and my family to find two lovely homes and purchase both at prices that were extremely fair, with terms that were very favorable. Lastly, when we sold our first home, Corey worked tirelessly to help us prepare the house, set a fair price that attracted a great deal of interest and to market the house relentlessly. The net result was numerous offers at or above our asking price with terms that were excellent. I highly recommend Corey to anyone." – Michael Caskin

"Thank you for your effective and valuable guidance in the recent purchase of my home in Chevy Chase, Washington, DC. As a first-time home buyer, I was new to the intricacies and challenges that are involved in buying a home. Throughout the process of locating and then purchasing my new home, you were always professional, patient and pleasant. Given the highly competitive real estate market, I was particularly fortunate to have you present my offer to the sellers of the home we had identified. I appreciated your steadfast support, good advice and strategic input as we maneuvered my offer among the competing offers toward a very successful result. Your advice, experience and support were essential and, I am convinced, were instrumental in my offer emerging as the one selected by the sellers. I have been very happy in my home, and I am grateful to you for the important role you played in making the dream of my first home purchase a reality. Since the time of our first purchase, it has been a pleasure to recommend you to our family and our friends across the Washington metropolitan area." – William J. Curtin, III

"I want to thank you for all your great work helping me to sell my house on Biltmore Street last month. In a declining market, we received two strong offers and sold the house for very close to our original asking price. You have now closed five purchase and sale transactions for me over the past 14 years. Your professionalism, attention to detail, and hard work have truly made a difference in helping me to find the right homes over the years. Many, many thanks for all your diligent efforts on my behalf over the many years we have worked together." – Robert Bellinger

"Corey Burr has served as our realtor for several years. In both buying and selling homes over \$1M, Corey has been able to guide us through the details of planning, showing, and negotiating the best price for our homes. An excellent listener, Corey is always very knowledgeable and honest in all dealings, and he can anticipate potential problems before they occur. He always has been able to make sure our homes sell quickly and at the best price. His ability to time the market and work with other realtors and buyers always seems to amaze us. We highly recommend Corey Burr!" – Kathy and Peter Rizik

"I have had the pleasure of working with Corey on very distinct transactions in the past few years. In addition, Corey has always made himself available to answer any questions I might

have or advise me of trends in the real estate market so that my husband and I could make the best decisions for our family even if it meant he would be foregoing a commission. In one instance, we were faced with a very difficult seller, but Corey was patient and, when necessary, firm with this individual and eventually was able to bring both sides together on a deal that all considered a success. Another time, I needed to complete a transaction with as little effort on my part as possible. Corey took control of situation and handled every step of the process from A to Z, resulting in a sale within one month over our asking price! Corey is incredibly knowledgeable, organized and has the wonderful ability to make you feel confident in the real estate decisions you make.” – Mary O'Connor

“We send you this gift as a sincere thank you for all of your efforts in support of our house search. As we told you on numerous occasions (but surely not enough), we so valued your integrity, service, excellent judgment and counsel, and tenacity. You are a true gem in a tough business, and for that you have earned our highest regards. We have already been talking you up to friends thinking of making moves in coming months, and would like nothing more than to turn these into referrals.” – Kathryn and Eric Zimmerman

“We bought two houses and sold one with Corey, spanning five years and some major transitions in our life. In 2002, we sold our early married condo in Dupont Circle and bought (with Corey) our first baby house in the suburbs of Chevy Chase (MD). Corey sold this house four years later and helped us buy a bigger home for two kids in outside-the-beltway Bethesda.

Our experience with Corey was exceptional. He was quickly (I am talking a few interactions) more a friend than a vendor. We came to trust him completely with the largest purchases of our life. It is a trust that he never once, in even the slightest shade, failed to honor. I always felt that Corey represented our interests and never his own percentage. He never once, despite seemingly hundreds of open houses (I lost count), evinced the slightest impatience with our dithering. He waited until we fell in love and then he moved very fast, just as we wanted. He was also able to adapt to our changing desire from a relatively modest home to one that we may be in for a very long time.” – Lee and Ford Koles

“We have worked with Corey for many years now and we have great confidence in, and truly value, his advice. We recently completed the simultaneous sale of our prior home and purchase of a new home. The ability to close both transactions on the same day was a tremendous benefit to us but also raised numerous logistical and other challenges. Corey was invaluable throughout this complicated process and was masterful in arranging all of the details. Aside from his ability to clear the various practical hurdles in closing the transactions, and although the state of the market made things difficult, Corey was instrumental in coordinating two successful negotiations in a very short period of time.” – Justin and Darcy Ochs

“The sale of our family home in Chevy Chase was a challenge in many respects, as it meant letting go of the place of so many happy memories in an unstable real estate market. In short,

Corey was magnificent throughout. Corey's extensive knowledge of the real estate market and of the Chevy Chase area; his patience, realistic optimism, and creativity; and his graciousness and consideration for others smoothed every step of our path to a successful sale. Our working relationship with Corey was a pleasure, and, although we are delighted by the sale, we will miss very much working with him. We feel blessed that Corey was on our team." – Jeanne Belanger

"Corey, you were magnificent throughout. We continue to feel blessed that you were on our team. Your knowledge of the market and of the area; your patience, realistic optimism, and creativity; your graciousness and consideration for others smoothed every step of our path through the sale of my father's house in this unstable housing market. Our working relationship has been a pleasure, and, although we are delighted by the sale, we will miss very much working with you." – Anne Hunter

"Corey Burr sold my Potomac, MD house in less than two months, and he got me the price that I wanted. This occurred at a time when the housing market was sluggish and volatile. It also happened during the holiday season, traditionally not the best time to put a home on the market. He listed my house November 1, 2009, and, by Christmas, we had an acceptable offer. Other realtors told me my expectations were too high; I would never get the desired price. Corey stuck by me and negotiated a good contract. Although I live in Colorado and my house was in Maryland, Corey made the distance irrelevant. He kept in contact with me on an almost daily basis, keeping me informed about attendance at his numerous open house sessions, how many showings were going on, how many hits were coming in on the website, and general feedback from clients at the showings.

Corey's advice on how to get the house ready to show saved me time, money, and simplified the process, to my great relief. I was able to do it myself without having to hire anyone to "stage" the house. Being so far away from Maryland was not an issue. He watched over the vacant house, let me know if there were any problems, made sure the snow was removed, mail taken care of, security in place, and took care of all the things that were concerns for me.

After interviewing other agents, I chose Corey for his professionalism, intelligence, and what I perceived to be integrity. He worked hard for me, and I am pleased that I made the right choice." – Valerie Williams

"Corey, I wanted to take a minute to thank you for the excellent service you provided us regarding the sale of our house on Byeforde Road in Kensington. Your attention to the needs of our family was exemplary. You always seemed to be one step ahead during the preparations to put the house on the market, and your advice relative to anticipating the "what if" scenarios when we were finalizing the deal provided me all the information I needed to make an informed and calculated decision. Thanks again for the service, your obvious expertise in the market, and comfort it provided our family during a difficult time for us. Should you ever want to use my name as a reference, please feel free to do so." – Chuck Weaver

“Corey stands out among the vast numbers of brokers by bringing a tremendous combination of experience, judgment and integrity to his business. Valuing real estate is among the most subjective and, at times, emotional decisions for anyone. Corey provides advice supported by facts and actual transaction experience that made us much more comfortable about our real estate transactions. Corey uses his experience and knowledge of the market to flesh out the distinctions between properties and locations, which are the attributes that ultimately drive price differentiation in a market with infinite permutations. Finally, Corey is your advocate, not an advocate for the transaction. He has been in the residential real estate business for over twenty years, running a business that his father started. As a result, integrity and honesty are as important to him as knowledge and judgment. He understands that long term success demands a good reputation and fair dealing.” – Joe Kenary



## REFERENCES

*I hope you recognize a few of these names. I would be happy to furnish as many phone numbers as you would like.*

ACE USA  
Lynn and Jim Alexander  
Meghan and Adam Atwell  
Jeanne Belanger  
Steve Abeles and Melissa Belman  
Bill Adkins  
Jane Albrecht  
Carlos Amadei  
Trish and Bobby Asher  
Allyson and Michael Banks  
Scott Banks  
Katy and John Barton-Bridges  
Tina Berliner  
Natalie and Robert Bellinger  
Julia and Ted Bellinger  
Lisa and Tyler Blue  
Hale Boggs  
Alicia Billings and Brad Brown  
Katherine and John Brodie  
Ann Brown  
Alice and Shep Burr  
Kate and Keith Carr  
Merrill and Tim Carrington  
Cameron and Chris Caskin  
Kate and Frank Caskin  
Ana and Michael Caskin  
Sabrina and Valerie Ciancio  
Anne and Michael Clark  
Bill Craig  
Emily and Chris Cunniff  
Liz Cunniff and Sam Snee  
Sherri and Chip Cunningham  
Laurie and Larry Cynkin  
Richard Dagen  
Howard Davis  
Manny de Pinho  
Anne Dean  
Sarah Dorsey and Paul Kollmer  
Deirdre and Tommy Dillow  
Libby and Rick Dirksen  
Betsy and Dan Dodson  
Christine and Mike DuFour  
Denise and Dennis DuFour  
Jenny and John DuFour  
Raymond Dujack  
Linda Duncan  
Elaine Eagle and Jonathan McHugh Chesney  
and Tim Eden  
Elina and Erik Ekwurzel  
Andrea and Alec Farr  
Judith and George Farr  
Christina and Silvio Figueiredo-Torres  
Delia and Steve Fine  
Ariel and Emmet Flood  
Patrice and Bob Flood  
Kevin Foley  
Leslie and David Frear  
Matthew Fullenbaum  
Deirdre and Brian Gaffney  
Martha and Paul Gaffney  
Christy and John Galloway  
Eny and Jack Gatewood  
Marianne Geeker  
Petch Gibbons  
Lisa Goenner and Corey Powers  
Elizabeth and Michael Gray  
Judy Hart  
Christine and Michael Hauswirth  
Carla and Ted Henneberry  
Laura and Clarkson Hine  
Karen Horrigan  
Carolyn and David Houck  
Ginger Huang and Richard Dietrich  
Kristin Hughes  
Christine and Addison Hunt  
Anne Hunter  
Honor and Charlie Ingersoll  
Peter Jaegerman  
Kathy and Peter Jahn  
Mary and Scott Johnston  
Eda and Tiger Joyce  
Carter Kannapell  
Frank and LeAnne Kannapell  
David Katz

Alice and Peter Keating  
Vince and Sharon Keegan  
Joe Kenary and Cecilia Bonanni  
Richele Keller  
Sharon and Joseph Kenny  
Ann and Rocky Kern  
Nancy and Andrew Kho  
Wendy and Rick Kirschner  
Jennifer and Will Kline  
Diane and Stephen Klingelhofer  
Doro and Bobby Koch  
Lee and Ford Koles  
Karin Krchnak and Carl Leubsdorf  
Landon School  
Jill and Richard Lane Rob Leach  
Liz and Jonathan Legg  
Ted Lentz  
Chong-Pin Lin  
Norman and Roberta Lubeck  
Alison Luchs and Dick Best  
Anthony Macintyre and Leslie Crutchfield  
Michael Mack  
Mary Mack  
Tim and Christina Mack  
Mimi and Peter Mahoney  
Tyffany and Botio Mandov  
Samuel S. Marsh  
Maralyn and Robert Marsteller  
Jay McGonigle  
Edie Mead  
Maggie and Greg Meahl  
Yonco Mermersky  
Shirley and James Mersereau  
Jennifer Miller and Roger Coffin  
Kimberly and George Mills  
Deborah Mochwart  
Mary and John Moore  
Bill and Molly Morris  
Page Morris  
Michele and Robert Morton  
Ashley and David Moss  
Alice and David Mott  
Cara and Sean Moylan  
Mimi and George Mulligan  
Edmund S. Muskie, Jr.  
Barbara Ann and Greg Myers  
George Myers

Jim Myers  
Lisa Myers  
Diane and Chuck Roddy  
Michelle Mundt and Tim Ryan  
Darcy and Justin Ochs  
Larry Ochs  
Mary and Michael O'Connor  
Daniel O'Donoghue  
Philip O'Donoghue  
Alyce and Ron Ostrow  
Cathy and Paul Padalino  
Mariet and Charles Pardoe  
Jeffrey Parkinson  
Anne Paterno  
Susannah Patton  
Gerry and Bob Poirier  
Cathy and Jeff Poston  
Raymur and Phil Rachels  
Jennifer and Bill Reed  
Karin Regan  
Janet and Bill Rivers  
Jill Rivers  
Kathy and Pete Rizik  
Anna and David Roberts  
Siobhan Roddy  
Lynn Rooney and Bill Rosen  
Elizabeth and Spish Rurak  
Bill Ryan  
Marcy and Karl Saliba  
Ricky Sandy  
Matty and John Sateri  
Dawn and Frank Saul  
Laura Scharfenberg  
Ellen and Larry Schwartz  
Ruth and Jim Shannon  
Nell and Edward Shapiro  
Anne Sidey  
John Simmonds and Heather Keith  
Lauren and Walker Simpson  
Lisa and Gurney Sloan  
Kate and David Smith  
Tina and Anton Solak  
Betsy and Larry Stabler  
Ann and Jim Stein  
Susan Stribling  
Fred Stork  
Koorosh and Cris Taleih

Griff Thomas  
Page Thomas  
Betsy and Patrick Turley  
Kark Uhlendorf and Kirsten Michels  
Leslie and Joe Wallace  
Serene and Chris Warren  
Alice and Bruce Whelihan  
Janet Vail

Emily Weber  
Michelle and Maarten Westermann  
Helene and Chris Wheeler  
Julie White and Todd Watkins  
Lesley and Bruce Wolpe  
Michael Zahra  
Rodney Zahra  
Kirsten Zambell and Basil Brown  
Mary and Jeff Zients