

Corey Burr, Broker

As a Senior Vice President at TTR Sotheby's International Realty with career sales in excess of \$550 million over 31 years of full-time experience, Corey is considered one of the pillars of the Washington, DC, real estate community. As a lifelong resident of the area and with an unwavering commitment to his clients, hard work and ethics, Corey knows the nuances and character of nearly every block, and he has the expertise to successfully handle any type of sale or purchase in any type of market



condition. Recognized by the Washington Business Journal as "Top of the List," Washingtonian magazine as a "Platinum Agent," Real Estate Executive as "Most Influential Agent" and Real Estate Executive magazine as one of the "100 Most Influential Real Estate Agents in Maryland," Corey has also achieved numerous company-wide awards. Because he makes the effort to preview hundreds of houses each year, Corey can provide expert pricing advice to sellers and buyers. Couple that with his keen acumen for deal making as well as his cutting-edge marketing techniques and wide range of professional resources, and you have a fully-informed, tireless advocate for your best interests. Since 2012, Corey has also been licensed with The Gibson Island Corporation, and, together with TTR Sotheby's International Realty, is the official brokerage of Gibson Island, Maryland, a fabulous, 1,000-acre island on the western shore of the Chesapeake Bay, about one hour from Washington, DC, and 40 minutes from Baltimore. Corey has been married for nearly 30 years, and he and his wife have four wonderful children. Outside of real estate, Corey volunteers with a number of charities such as the Kiwanis Club of Washington (Past President), and he has served on boards such as Landon School, the Kiwanis Foundation and the Dulin Goodwill Industries Fund which supports Goodwill of Greater Washington and Goodwill Industries International. Additionally, Corey is an avid golfer and tennis player, and he has coached youth baseball and basketball teams for many years.

CONTACT

- 301-967-3344
- email: CBurr.TTRSIR.com
- additional website: <http://coreyburr.ttrsir.com/>
- "Top of the List" -- Washington Business Journal
- Licensed in Maryland and Washington, DC. Specializing in NW Washington and close-in Montgomery County, Maryland.

AWARDS & ACCOLADES

- Member, Forbes magazine Real Estate Council
- Washington Business Journal “Top of the List”
- Washingtonian Magazine “Platinum Agent”
- TTR Sotheby’s “Top Team in Maryland,” 2016 & 2017
- Real Estate Executive Magazine “100 Most Influential Agents in Maryland”
- Sotheby’s International Realty: \$108 Billion in Global Sales Volume in 2017

QUOTED

Forbes Real Estate Council: [Is The Local Real Estate Market Heating Up? Eight Signs To Watch For](#)

BUSINESS

As a lifelong resident of Washington, DC, I know the city and surrounding suburbs like the back of my hand. I bring to bear all my life experiences when I represent a client.

TTR Sotheby's International Realty 2013 - Present

Senior Vice President, primary engagement in the luxury sales market and continued oversight of associates within a team. Broker licensed in Washington, DC and Maryland and experienced in representing sellers and buyers with all types of properties and all price ranges.

Burr Residential Properties, Inc. 1987 - 2013

President, engaging in sales/rentals/property management and oversight of 10 agents. Broker licensed in Washington, DC and Maryland and experienced in representing sellers and buyers with all types of properties and all price ranges.

Outline, Chicago, IL 1985 - 1987

Visual communications company specializing in the fabrication of exhibits for trade shows and corporate communications. Clients included McDonald’s, Dow Chemical, Ace Hardware and Waste Management. Leading producer in Midwest and promoted to sales manager at age 24, overseeing office strategy and sales.

Recipient of Association of Realtors’ Top Producer’s Club and Platinum Award, the two highest-selling sales awards.

Named “Top of the List – Real Estate Executives” by the Washington Business Journal, 2/99

EDUCATION

Graduated Duke University, cum laude, 1985. Political Science major.

Graduated Landon School, 1981.

Junior semester abroad in Aix-en-Provence, France 1983.

FAMILY LIFE

My Mom is from Toledo, Ohio, and my Dad is from New York. I am the youngest of three children. My brother, Shep, lives with his wife and two daughters in Chevy Chase, and my sister, Julia, lives in Easton, Maryland.



I married Beanie Sidey Burr, the daughter of Anne and Hugh Sidey, in 1989, and we have four wonderful children.

I enjoy playing golf and tennis and working in my yard.

COMMUNITY SERVICE

The Kiwanis Club of Washington

www.kiwanisdc.org

I have been a member since 1994, and was president in 2000. I currently serve on the Kiwanis Foundation Board, which oversees an endowment of \$6 million. Among many events, this 150-member club carries out the following:

The Joe Reilly Youth Leadership Awards, where deserving representatives from each of the DC public high schools receives a laptop computer, and the top three winners receive scholarships of up to \$10,000 for college.

The Pediatric Orthopedic Clinic at Sibley Hospital, where the club's foundation funds over \$250,000 for orthopedic surgeries, physical therapy and braces for over 250 patients who do not have the means to pay for such medical services.

Support of the Sharpe Health School, the DC public school devoted to handicapped children. Our 70-year relationship with this school provides a yearly Christmas party where Santa hands out hundreds of presents chosen specifically for each child as well as a spring picnic and fall carnival.

Pet-a-Pet, where every spring, we set up a petting zoo and carnival for our region's visually-impaired children at Stone Ridge School in Bethesda.

Landon School Board of Trustees

www.landon.net

I served on my alma mater's Board of Trustees from 1999-2005. I have also represented the school on a pro-bono basis in a number of real estate purchases and sales as it tries to provide housing opportunities for its faculty.

St. Francis Episcopal Church

www.stfrancispotomac.org

I served on the vestry from 2004-2010.

The Barbara Bush Foundation for Family Literacy

www.barbarabushfoundation.com

My wife and I serve on the committee for the Maryland Celebration of Reading, which, along with its sister organizations around the country, has awarded nearly \$20 million in grants to almost 600 family literacy programs in 47 states and the District of Columbia.

Dulin Goodwill Industries Fund Board

www.dcgoodwill.org

I serve as a trustee for this fund, which benefits Goodwill of Greater Washington and Goodwill Industries International.

Chevy Chase Fire Department

montgomerycountymd.gov

I served as an area representative on the fire department board from 1995-2002.

Imagination Stage

www.imaginationstage.org

My wife and I are serving on the 2006 Gala Committee, the aim of which is to raise money for the worthwhile programs conducted at this wonderful theatre in downtown Bethesda.

Association of Realtors

www.gcaar.com

I served as a director for the Washington, DC Association of Realtors in 2004.

Duke University Iron Dukes

www.irondukes.net

I donate annually to the scholarship fund that supports student-athletes at Duke.

Coach

I have coached our children's youth teams in baseball and basketball.

RECOMMENDATIONS

My husband and I had such a wonderful experience working with Corey Burr that we feel sorry for anyone buying a home in this area who doesn't use him. We were relocating from Los Angeles and didn't know anything about the DC or Montgomery County neighborhoods, but Corey's extensive knowledge and insight down to the specific street we were looking on made things so much easier. He understood exactly what we wanted after just one meeting and he consistently went above and beyond every step of the way to match our needs. He was beyond patient and never rushed us into making a decision, instead helping us weigh our options carefully. He was always available (and my husband and I are definitely needy), but he made us feel as if we were his only clients. Corey helped us find our dream home and we are so thankful to him for all his knowledge and support along the way. We cannot imagine going through this process without him. -Alyssa and Dan Schwartz

"My brother and I were referred to Corey to help us with the sale of our mother's home after her passing. Corey was extremely helpful right from the start. It was a difficult time for us and it was overwhelming to think about getting the house ready to sell. Corey made the process so much easier for us first by referring us to people who could help clean out the house, and second by coordinating all of the repairs to the house. There was a lot to be done and a significant amount of coordination to get it all completed. Corey worked tirelessly to keep everything moving on schedule and provided frequent updates on progress. All of the tradesmen who worked on the house were referred by Corey, and did excellent work. Without fail, Corey was always professional, knowledgeable, pleasant, and responsive. He clearly has extensive experience and very strong knowledge of the market. Once the house went on the market, it sold quickly. It was a pleasure dealing with Corey throughout the entire process and I can recommend him without hesitation." -Janice Smith

"I had the pleasure of working with Corey on the sale of my home in Chevy Chase. In addition to Corey's extensive knowledge of the market, another attribute that stood out to me was his attentiveness. Corey was engaged during the whole process. He provided prompt, well-informed answers to my questions, kept me informed of relevant market changes and shared any feedback received from the showings. When it came time to work through the offer, Corey provided me with different scenarios based on my needs and ultimately made the sale happen. Corey provides excellent service and is truly a professional." -Lauren Queen

"As a first time home-buyer I barely knew the basics. I walked into Corey's office with a volume of questions, and he took the time to answer every single one of them, thoroughly and patiently. He listened carefully to the things I was looking for in a home and guided me towards properties that matched my financial and practical needs. I felt I was in good hands every step of the way, never rushed or pressured, but always informed and supported. The place was perfect for me, and when I moved away I knew I wanted to hold onto it as a rental property. Corey was the first person I called to manage the property. I can rest easy knowing that it's being watched over, professionally and attentively." – Anne Garofalo

"I have known Corey Burr for many years and have used him in the purchase of two homes and the sale of another. Throughout these dealings, Corey has always treated me with the utmost respect and dignity. As a result, I trust Corey completely and have recommended him to numerous friends. His extensive market knowledge and keen ability to understand our needs has enabled me and my family to find two lovely homes and purchase both at prices that were extremely fair, with terms that were very favorable. Lastly, when we sold our first home, Corey worked tirelessly to help us prepare the house, set a fair price that attracted a great deal of interest and to market the house relentlessly. The net result was numerous offers at or above our asking price with terms that were excellent. I highly recommend Corey to anyone." – Michael Caskin

"Thank you for your effective and valuable guidance in the recent purchase of my home in Chevy Chase, Washington, DC. As a first-time home buyer, I was new to the intricacies and challenges that are involved in buying a home. Throughout the process of locating and then purchasing my new home, you were always professional, patient and pleasant. Given the highly competitive real estate market, I was particularly fortunate to have you present my offer to the sellers of the home we had identified. I appreciated your steadfast support, good advice and strategic input as we maneuvered my offer among the competing offers toward a very successful result. Your advice, experience and support were essential and, I am convinced, were instrumental in my offer emerging as the one selected by the sellers. I have been very happy in my home, and I am grateful to you for the important role you played in making the dream of my first home purchase a reality. Since the time of our first purchase, it has been a pleasure to recommend you to our family and our friends across the Washington metropolitan area." – William J. Curtin, III

"I want to thank you for all your great work helping me to sell my house on Biltmore Street last month. In a declining market, we received two strong offers and sold the house for very close to our original asking price. You have now closed five purchase and

sale transactions for me over the past 14 years. Your professionalism, attention to detail, and hard work have truly made a difference in helping me to find the right homes over the years. Many, many thanks for all your diligent efforts on my behalf over the many years we have worked together.” – Robert Bellinger

“Corey Burr has served as our realtor for several years. In both buying and selling homes over \$1M, Corey has been able to guide us through the details of planning, showing, and negotiating the best price for our homes. An excellent listener, Corey is always very knowledgeable and honest in all dealings, and he can anticipate potential problems before they occur. He always has been able to make sure our homes sell quickly and at the best price. His ability to time the market and work with other realtors and buyers always seems to amaze us. We highly recommend Corey Burr!” – Kathy and Peter Rizik

“I have had the pleasure of working with Corey on very distinct transactions in the past few years. In addition, Corey has always made himself available to answer any questions I might have or advise me of trends in the real estate market so that my husband and I could make the best decisions for our family even if it meant he would be foregoing a commission. In one instance, we were faced with a very difficult seller, but Corey was patient and, when necessary, firm with this individual and eventually was able to bring both sides together on a deal that all considered a success. Another time, I needed to complete a transaction with as little effort on my part as possible. Corey took control of situation and handled every step of the process from A to Z, resulting in a sale within one month over our asking price! Corey is incredibly knowledgeable, organized and has the wonderful ability to make you feel confident in the real estate decisions you make.” – Mary O'Connor

“We send you this gift as a sincere thank you for all of your efforts in support of our house search. As we told you on numerous occasions (but surely not enough), we so valued your integrity, service, excellent judgment and counsel, and tenacity. You are a true gem in a tough business, and for that you have earned our highest regards. We have already been talking you up to friends thinking of making moves in coming months, and would like nothing more than to turn these into referrals.” – Kathryn and Eric Zimmerman

“We bought two houses and sold one with Corey, spanning five years and some major transitions in our life. In 2002, we sold our early married condo in Dupont Circle and bought (with Corey) our first baby house in the suburbs of Chevy Chase (MD). Corey sold this house four years later and helped us buy a bigger home for two kids in outside-the-beltway Bethesda.

Our experience with Corey was exceptional. He was quickly (I am talking a few interactions) more a friend than a vendor. We came to trust him completely with the largest purchases of our life. It is a trust that he never once, in even the slightest shade, failed to honor. I always felt that Corey represented our interests and never his own percentage. He never once, despite seemingly hundreds of open houses (I lost count), evinced the slightest impatience with our dithering. He waited until we fell in love and then he moved very fast, just as we wanted. He was also able to adapt to our changing desire from a relatively modest home to one that we may be in for a very long time.”
– Lee and Ford Koles

“We have worked with Corey for many years now and we have great confidence in, and truly value, his advice. We recently completed the simultaneous sale of our prior home and purchase of a new home. The ability to close both transactions on the same day was a tremendous benefit to us but also raised numerous logistical and other challenges. Corey was invaluable throughout this complicated process and was masterful in arranging all of the details. Aside from his ability to clear the various practical hurdles in closing the transactions, and although the state of the market made things difficult, Corey was instrumental in coordinating two successful negotiations in a very short period of time.” – Justin and Darcy Ochs

“The sale of our family home in Chevy Chase was a challenge in many respects, as it meant letting go of the place of so many happy memories in an unstable real estate market. In short, Corey was magnificent throughout. Corey's extensive knowledge of the real estate market and of the Chevy Chase area; his patience, realistic optimism, and creativity; and his graciousness and consideration for others smoothed every step of our path to a successful sale. Our working relationship with Corey was a pleasure, and, although we are delighted by the sale, we will miss very much working with him. We feel blessed that Corey was on our team.” – Jeanne Belanger

“Corey, you were magnificent throughout. We continue to feel blessed that you were on our team. Your knowledge of the market and of the area; your patience, realistic optimism, and creativity; your graciousness and consideration for others smoothed every step of our path through the sale of my father's house in this unstable housing market. Our working relationship has been a pleasure, and, although we are delighted by the sale, we will miss very much working with you.” – Anne Hunter

“Corey Burr sold my Potomac, MD house in less than two months, and he got me the price that I wanted. This occurred at a time when the housing market was sluggish and volatile. It also happened during the holiday season, traditionally not the best time to

put a home on the market. He listed my house November 1, 2009, and, by Christmas, we had an acceptable offer. Other realtors told me my expectations were too high; I would never get the desired price. Corey stuck by me and negotiated a good contract. Although I live in Colorado and my house was in Maryland, Corey made the distance irrelevant. He kept in contact with me on an almost daily basis, keeping me informed about attendance at his numerous open house sessions, how many showings were going on, how many hits were coming in on the website, and general feedback from clients at the showings.

Corey's advice on how to get the house ready to show saved me time, money, and simplified the process, to my great relief. I was able to do it myself without having to hire anyone to "stage" the house. Being so far away from Maryland was not an issue. He watched over the vacant house, let me know if there were any problems, made sure the snow was removed, mail taken care of, security in place, and took care of all the things that were concerns for me.

After interviewing other agents, I chose Corey for his professionalism, intelligence, and what I perceived to be integrity. He worked hard for me, and I am pleased that I made the right choice." – Valerie Williams

"Corey, I wanted to take a minute to thank you for the excellent service you provided us regarding the sale of our house on Byeforde Road in Kensington. Your attention to the needs of our family was exemplary. You always seemed to be one step ahead during the preparations to put the house on the market, and your advice relative to anticipating the "what if" scenarios when we were finalizing the deal provided me all the information I needed to make an informed and calculated decision. Thanks again for the service, your obvious expertise in the market, and comfort it provided our family during a difficult time for us. Should you ever want to use my name as a reference, please feel free to do so." – Chuck Weaver

"Corey stands out among the vast numbers of brokers by bringing a tremendous combination of experience, judgment and integrity to his business. Valuing real estate is among the most subjective and, at times, emotional decisions for anyone. Corey provides advice supported by facts and actual transaction experience that made us much more comfortable about our real estate transactions. Corey uses his experience and knowledge of the market to flesh out the distinctions between properties and locations, which are the attributes that ultimately drive price differentiation in a market with infinite permutations. Finally, Corey is your advocate, not an advocate for the transaction. He has been in the residential real estate business for over twenty years,

running a business that his father started. As a result, integrity and honesty are as important to him as knowledge and judgment. He understands that long term success demands a good reputation and fair dealing.” – Joe Kenary

REFERENCES

I hope you recognize a few of these names. I would be happy to furnish as many phone numbers as you would like.

ACE USA

Lynn and Jim Alexander

Meghan and Adam Atwell

Jeanne Belanger

Steve Abeles and Melissa Belman

Bill Adkins

Jane Albrecht

Carlos Amadei

Trish and Bobby Asher

Allyson and Michael Banks

Scott Banks

Katy and John Barton-Bridges

Tina Berliner

Natalie and Robert Bellinger

Julia and Ted Bellinger

Lisa and Tyler Blue

Hale Boggs

Alicia Billings and Brad Brown

Katherine and John Brodie

Ann Brown

Alice and Shep Burr

Kate and Keith Carr

Merrill and Tim Carrington

Cameron and Chris Caskin

Kate and Frank Caskin

Ana and Michael Caskin

Sabrina and Valerie Ciancio

Anne and Michael Clark

Bill Craig

Emily and Chris Cunniff

Liz Cunniff and Sam Snee

Sherri and Chip Cunningham

Laurie and Larry Cynkin

Richard Dagen

Howard Davis

Manny de Pinho

Anne Dean

Sarah Dorsey and Paul Kollmer

Deirdre and Tommy Dillow

Libby and Rick Dirksen

Betsy and Dan Dodson

Christine and Mike DuFour

Denise and Dennis DuFour

Jenny and John DuFour

Raymond Dujack

Linda Duncan

Elaine Eagle and Jonathan McHugh

Chesney and Tim Eden

Elina and Erik Ekwurzel

Andrea and Alec Farr

Judith and George Farr

Christina and Silvio Figueiredo-Torres

Delia and Steve Fine

Ariel and Emmet Flood

Patrice and Bob Flood

Kevin Foley

Leslie and David Frear

Matthew Fullenbaum

Deirdre and Brian Gaffney

Martha and Paul Gaffney

Christy and John Galloway

Eny and Jack Gatewood

Marianne Geeker

Petch Gibbons

Lisa Goenner and Corey Powers

Elizabeth and Michael Gray
Judy Hart
Christine and Michael Hauswirth
Carla and Ted Henneberry
Laura and Clarkson Hine
Karen Horrigan
Carolyn and David Houck
Ginger Huang and Richard Dietrich
Kristin Hughes
Christine and Addison Hunt
Anne Hunter
Honor and Charlie Ingersoll
Peter Jaegerman
Kathy and Peter Jahn
Mary and Scott Johnston
Eda and Tiger Joyce
Carter Kannapell
Frank and LeAnne Kannapell
David Katz
Alice and Peter Keating
Vince and Sharon Keegan
Joe Kenary and Cecilia Bonanni
Richele Keller
Sharon and Joseph Kenny
Ann and Rocky Kern
Nancy and Andrew Kho
Wendy and Rick Kirschner
Jennifer and Will Kline
Diane and Stephen Klingelhofer
Doro and Bobby Koch
Lee and Ford Koles
Karin Krchnak and Carl Leubsdorf
Landon School
Jill and Richard Lane Rob Leach
Liz and Jonathan Legg
Ted Lentz
Chong-Pin Lin
Norman and Roberta Lubeck

Alison Luchs and Dick Best
Anthony Macintyre and Leslie
Crutchfield Michael Mack
Mary Mack
Tim and Christina Mack
Mimi and Peter Mahoney
Tyffany and Botio Mandov
Samuel S. Marsh
Maralyn and Robert Marsteller
Jay McGonigle
Edie Mead
Maggie and Greg Meahl
Yonco Mermersky
Shirley and James Mersereau
Jennifer Miller and Roger Coffin
Kimberly and George Mills
Deborah Mochwart
Mary and John Moore
Bill and Molly Morris
Page Morris
Michele and Robert Morton
Ashley and David Moss
Alice and David Mott
Cara and Sean Moylan
Mimi and George Mulligan
Edmund S. Muskie, Jr.
Barbara Ann and Greg Myers
George Myers
Jim Myers
Lisa Myers
Diane and Chuck Roddy
Michelle Mundt and Tim Ryan
Darcy and Justin Ochs
Larry Ochs
Mary and Michael O'Connor
Daniel O'Donoghue
Philip O'Donoghue
Alyce and Ron Ostrow

Cathy and Paul Padalino
Mariet and Charles Pardoe
Jeffrey Parkinson
Anne Paterno
Susannah Patton
Gerry and Bob Poirier
Cathy and Jeff Poston
Raymur and Phil Rachels
Jennifer and Bill Reed
Karin Regan
Janet and Bill Rivers
Jill Rivers
Kathy and Pete Rizik
Anna and David Roberts
Siobhan Roddy
Lynn Rooney and Bill Rosen
Elizabeth and Spish Rurak
Bill Ryan
Marcy and Karl Saliba
Ricky Sandy
Matty and John Sateri
Dawn and Frank Saul
Laura Scharfenberg
Ellen and Larry Schwartz
Ruth and Jim Shannon
Nell and Edward Shapiro
Anne Sidey
John Simmonds and Heather Keith

Lauren and Walker Simpson
Lisa and Gurney Sloan
Kate and David Smith
Tina and Anton Solak
Betsy and Larry Stabler
Ann and Jim Stein
Susan Stribling
Fred Stork
Koorosh and Cris Taleih
Griff Thomas
Page Thomas
Betsy and Patrick Turley
Kark Uhlendorf and Kirsten Michels
Leslie and Joe Wallace
Serene and Chris Warren
Alice and Bruce Whelihan
Janet Vail
Emily Weber
Michelle and Maarten Westermann
Helene and Chris Wheeler
Julie White and Todd Watkins
Lesley and Bruce Wolpe
Michael Zahra
Rodney Zahra
Kirsten Zambell and Basil Brown
Mary and Jeff Zients